

Pandell Users Conference 2020  
Fairmont Banff Springs Hotel  
Banff, Alberta, Canada  
May 10-13, 2020  
\$400 (CAD) - Early Bird

Dear

I would like your approval to attend the Pandell Users Conference taking place May 10-13, 2020, in Banff, Alberta, Canada.

This is the first user conference Pandell has hosted since it acquired LandWorks in 2018, and it brings together the community of Pandell clients working in land, GIS, operations, financial management and accounting. It will help ensure we're getting as much value as possible from the software.

The purpose of my attendance is:

- Receive up to 17 hours of small group and individual user training, valued at \$3400.
- Learn how my peers are solving business challenges. I can pick up valuable tips and bring fresh ideas back to our organization to help us improve processes and drive efficiency.
- Get our specific technical questions answered by Pandell staff.
- See the future direction of Pandell's software and put forward ideas of new functionality and integrations.

I can minimize expenses through early bird registration. Here's an approximate breakdown of the costs in Canadian Dollars (CAD):

Registration (by January 31st)	\$
Airfare	\$
Transportation (round-trip airport / hotel shuttle)	\$
Hotel (3 nights at \$189 excluding service fees & taxes)	\$
Meals (2 dinners at \$75)	\$
Total	\$

I'll submit a post-conference report that will include a summary of key takeaways and a set of recommendations to maximize our current investment in Pandell software.

Thank you for considering this request. I look forward to your reply.