

# Land Acquisitions Software for Land Agents & Brokers

Centralize Land Acquisition Project Workflow and  
Communicate with Energy Clients in Real-time

## Overview

### Is Our ROW Service Software Right for You?

Land service providers to the energy sector use Pandell software to manage right of way acquisition project workflow and communication. Whether your clients are E&P operators, pipelines, electric utilities, clean energy, or mining companies – set your land and brokerage services apart by streamlining project work.

### Provide Your Clients with Real-Time Project Transparency

Do you offer a bigger ROI than your competitors? When you use Pandell project management software for land acquisition projects, your clients can view as much project detail they want at any time. No asking for status updates and no waiting. A simple and secure web login gives stakeholders immediate transparency into authorized files within the project web portal. Instead of working in separate databases that require scheduled update emails or system sync-ups, your clients get direct access to ROW status, project maps, community / environmental consultation work, and much more.

### Dig into Project Details from GIS-Infused Maps

Pandell's one-of-a-kind ROW software utilizes advanced Esri GIS mapping tools that work seamlessly with land asset data. Spot any data entry errors quickly by toggling between tabular data and GIS maps. Select any part of a ROW project map to drill down into documentation and associated files, or to determine where challenges exist and how they factor into the big picture.

## Statistics

### 230+ System & Data Conversions

Our project teams have helped dozens of companies convert from ineffective land, financial, and field operations systems, to our modern digital solutions.

### 3 out of 4 Companies Choose Pandell

75% of companies that engaged Pandell in a product demo over two years went on to select Pandell as their enterprise software partner.

### 500+ Energy Customers

Our web-based solutions deliver innovative functionality and data security to companies in all energy sectors, from startups to global energy leaders.



## Business Challenges

### CHALLENGE Disjointed & Dispersed Land Data

### SOLUTION Centralize Data in the Cloud

“One of the biggest wins we experienced with Pandell is the ability store all our historical and project information together in a central repository on the web. You never know what documents you might need in the field, and now we never worry about getting access to them, unnecessarily printing them, or waiting while someone in the office searches for, scans, and emails them. It’s all together and digitally accessible.”

### CHALLENGE Trying to Project Manage Using Spreadsheets

### SOLUTION Get Digital Process Workflow & Data Validation

“Before getting Pandell Projects software, we used spreadsheets. Picking out errors in a wall of data was difficult and fixing them later was tedious. Now I verify data by selecting it to view on a map, which makes it easier to catch and fix errors right away. I’m more confident that the data entered is clean and accurate.”

### CHALLENGE Updating Clients is Time Consuming

### SOLUTION Give Access to Live Project Status

“Giving our clients the ability to check on the status of a project has been a game changer for our process workflow. Notifications can be setup so that our agents don’t have to worry about emailing the client every step of the way. Any stakeholders, including our entire services group, can stay in the loop or get up to speed without taking someone else off task. They can see what the roadblocks are, timeline updates, and whatever backup information they need is right there.”

### CHALLENGE Improving Time Management Efficiency

### SOLUTION Automate Mapping, Tasks, and Reminders

“Pandell software automated many of our day-to-day tasks which has saved work hours. Emailed reminders help keep us in compliance with agreement terms and special conditions. We promptly get out information to stakeholders using Pandell’s auto-fill Microsoft Office Forms tool to easily generate letters. GIS integration gives us the ability to create surface projects in minutes by loading ownership data and polygons from a GIS tax parcel map directly into the system. The AutoMapper Tool can automatically map standard/non-standard lots and ROW buffers, which is another time saver. Map status reports even tell me which records didn’t automatically map and how to fix them.”

## Benefits

### Web-based Source for All Land Agreement Information

- **Collaborate in Real-Time** - Pandell Projects gives land agents and operators the ability to track, communicate, and report real-time details of a project, securely over the web.
- **Map Projects to See Data & Fix Errors** - Plot agreement and project data on a map so you can easily spot mistakes and be confident that your information is accurate.
- **Create Documents & Detailed Reports Faster** - Auto-generate agreements and notifications or export a quick report for analysis.
- **Submit Requests & Get Consent via Pandell Connect** - Submit requests, communicate with stakeholders, and exchange consent documents, all from within Projects.

### Simple GIS Mapping Integration

- **Easily Map Your Data** - Manage spatial data creation and maintenance for all types of land related polygons across any energy sector including oil and gas, utilities, clean energy, and mining projects.
- **Esri ArcGIS Tech in a SaaS Hosted Bundle** - Gain world leading GIS tools, reports, and document image display for your right of way analysis and management.
- **Improve Communication with Clients** - While spreadsheets are practical for storing data, they are not effective for status tracking. Maps give all stakeholders a clear picture of what’s going on.

### Acquisition Workflow Tools

- **Automatic Document Generation** - Save time by automatically generating ROW letters, agreements, batch notices, addendums, and invoices.
- **Community & Environmental Reporting** - As regulations continually tighten on community and environmental consultation work, keep all your documentation and communication together in a central location for easy reference and tracking.
- **Indigenous Land Consultation** - Track ongoing consultation work, lease expiries, recurring and unique agreement provisions, payments, and more.
- **Import & Export APIs** - Exchange data between your land acquisition system and other internal and external systems, with more than 100 APIs ready to go when you are.

## Why Pandell?

### Best Product Functionality

Our state-of-the-art products enable office, field, and management to perform daily tasks with ease, connect workflows across departments, and make well-informed decisions based on powerful reporting analysis.

### Outstanding Customer Service

From our top-ranked help desk and user training programs, to our product implementation, hosting, data migration, land record digitization, and mapping services; we have the most comprehensive value.

### Proven Technology Leadership

With a significant portion of our revenues directed right back into R&D, we constantly evolve our product suite to support ongoing customer growth, shifts in regulatory standards, and advancements in digital technology.

### Future Focused

We believe every Pandell software user deserves an awesome customer experience. Our focus on Technology, Hosting, Integration, and Support, underscores this belief and guides us in our ongoing work.

## Software

### Pandell Projects

Pandell Projects centralizes land acquisition project work. Producers and brokers can manage, map, and communicate all surface leases, third party agreements, and First Nations consultations over the web.

### Pandell GIS

Pandell GIS fully integrates with Esri's ArcGIS Desktop Basic, ArcGIS Server Enterprise technology to facilitate land asset management through both desktop and web-based GIS analysis, reporting and document image display.

### Pandell Connect

Pandell Connect is a secure web portal for communicating requests and managing consent agreements. It centralizes consent requests by providing real-time status tracking, and end-to-end workflow with Crossings & Projects.

## Our Clients



For Pricing, Demos and More Information, visit

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